



PROFILE

On the one hand, I have a strong technical background, self-motivation, ability to work under pressure, to build relationships and to focus on the customers and the results. Furthermore, I work on multicultural environments, I consider myself a fast learner and I have analytical, innovation and creativity abilities.

On the other hand, I love gaming, reading, modding, motorcycles, chess, travelling, social events and technology in general.

I have a strong passion for technology and sales, with a lot of knowledge and experience in both.

CONTACT INFO

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AFICIONES

Technology
Gaming
Entrepreneurship
Movies
E-Learning

CARLOS REY

- Identity card No. (DNI): 29.077.454
- Marital status: engaged with 2 children
- Nationality: Argentina
- Age: 39

EDUCATION

Universitas - System analyst

03/2007 – Unfinished

Remaining 10 subjects to obtain Degree on System Analysis and 2 subjects to obtain Degree on Analyst Programing.

WORKING EXPERIENCE

NZXT - Regional Sales Manager

03/2017 – 9/2019

Commercial strategies for the brand's growth in Argentina, Uruguay, Paraguay, Colombia and Peru.

Marketing plan and development for the entire distribution chain.

Thermaltake - Channel Development

04/2014 – 03/2017

Close business directly with distributors and resellers, inventories, account monitoring and compliance with sales and business objectives.

D-Link - Regional Manager

08/2009 – 10/2012

Managing the distribution of the brand in Argentina and Uruguay.
Commercial Units: Business, Retail and Telco

Stylus S.A. - Product Manager

07/2005 – 08/2009

On charge of connectivity and energy area

Brands: 3Com, Encore, SMC and Emerson-Libert.

Imports, sales control, stock rotation, campaigns y sale plans for channels, trainings, forecast, other position-related responsibilities.

COMPETENCE

